Health Care Services Review Project Committee

Agenda

San Joaquin County Administration Building
44 N. San Joaquin Street, Room 146, Stockton, CA 95202
Wednesday, April 15, 2026
8:30 a.m.

Watch Live on YouTube: www.youtube.com/c/sanjoaquincountyca

Committee Members

Paul Canepa | Steven J. Ding | Sandy Regalo | Brandi Hopkins | Adam Brucker | Ed Kiernan
Lisa Ribeiro | Jeff Woltkamp | Genevieve Valentine | Rick Castro | Sam Harlan | Ahad Yousuf

Agenda Items

Procedural Items

1. Call to Order — Sandy Regalo
2. Roll Call — Annette Rivas

Action Items

3. Approve Minutes from January 21, 2026 — Sandy Regalo

Information and Discussion Items

4. Present Financial Results for SJ Health — Matt Garber & Alison Shih
5. Present Financial Results for San Joaquin General Hospital — Sam Harlan
6. Departmental Projects:
   a. San Joaquin General Hospital — Rick Castro
   b. Health Care Services — Matt Garber
   c. SJ Health — Matt Garber
7. Public Comment — Sandy Regalo

Committee Comments

Closed Session

There are no closed session items scheduled for this date.

Adjournment

Next meeting July 15, 2026 — Sandy Regalo

Other Information

Public comments will be made part of the official record on file. Written public comments are limited to 250 words or less and may be emailed to the Committee at hcsrpcommittee@sjgov.org.

Note: If you need a disability-related modification or accommodation to participate in this meeting, please contact the County Administrator's Office at (209) 468-3203 at least 48 hours prior to the start of the meeting. Gov. Code Section 54954.2(a).

Health Care Services Review Project Committee

Minutes

San Joaquin County
Health Care Services Review Project Committee
Minutes of Wednesday, January 21, 2026 8:30 a.m.

Procedural Items

1. Call to Order

County Administrator Sandy Regalo called the meeting to order at 8:33 a.m.

2. Roll Call

Present:

Paul Canepa, District 2 Supervisor
Sandy Regalo, County Administrator
Brandi Hopkins, Asst. County Administrator
Adam Brucker, Sr. Deputy County Administrator
Quenny Macedo, Deputy County Counsel
Jeff Woltkamp, Auditor-Controller
Genevieve Valentine, Director of Health Care Services
Rick Castro, CEO of San Joaquin General Hospital
Sam Harlan, CFO of San Joaquin General Hospital
Matt Garber, Interim CEO of San Joaquin Health Centers, Assistant Director of Health Care Services

Not Present:

Steven J. Ding, District 4 Supervisor
Ed Kiernan, County Counsel

Action Items

3. Approve Minutes from October 15, 2025

Motion to approve the Minutes as listed on the Agenda. Approved.

RESULT: **ADOPTED [UNANIMOUS]**
MOVER: **Paul Canepa, District 2 Supervisor**
SECONDER: **Rick Castro, CEO of San Joaquin County General Hospital**
AYES: Regalo, Hopkins, Brucker, Valentine, Macedo, Woltkamp, Harlan, Garber
ABSENT: Ding, Kiernan

Information and Discussion Items

4. Present Intermittent Clinic Strategy

SJ Health Management Services Administrator Alison Shih and SJ Health Operations Lead Ahad Yousuf presented. Ms. Shih and Mr. Yousuf responded to questions from the Committee. Director of Health Care Services Genevieve Valentine and SJ Health Chief Medical Officer Dr. Diulio also provided further clarification to the Committee.

5. HCS-SJ Health Project Director Recruitment Update

Ms. Valentine provided the Committee with an update for the Project Director recruitment.

6. Public Comment

There were no public comments.

Closed Session

7. There were no closed session items scheduled for this date.

Committee Comments

There were no further comments from the Committee.

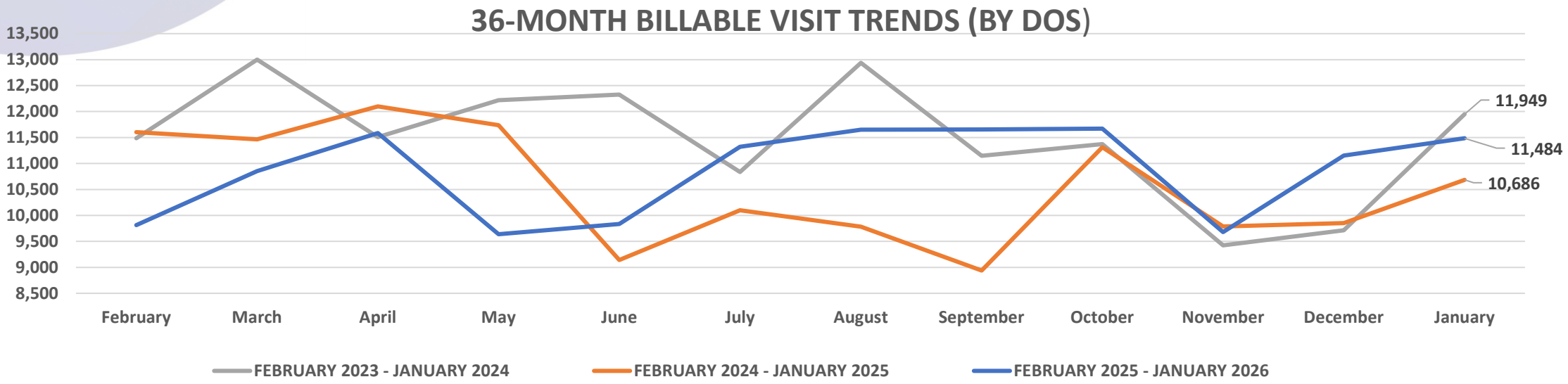
Adjournment

At 8:52 a.m., County Administrator Regalo adjourned the meeting to April 15, 2026 at 8:30 a.m.

SAN JOAQUIN HEALTH CENTERS
FINANCE PRESENTATION
JANUARY 2026 FINANCIAL STATEMENTS

Alison Shih
Management Services Administrator

Presentation Date: April 10, 2026



FY26 Visits By Financial Class	Actual
Medi-Cal Managed Care	78.49%
Medicare	11.45%
Medi-Cal	6.20%
Commercial	2.75%
Self-Pay	1.11%
Total	100.00%

FY26 Month	Actual	Budget	Variance
Jul-25	11,323	11,586	(263)
Aug-25	11,649	11,062	587
Sep-25	11,653	11,052	601
Oct-25	11,671	12,109	(438)
Nov-25	9,679	8,956	723
Dec-25	11,153	11,576	(423)
Jan-26	11,484	10,535	949
Total	78,612	76,876	1,736

SJ HEALTH INCOME STATEMENT – JANUARY 2026

	Current Period Actual	Current Period Budget - Original	Current Period Budget Variance - Original	Current Year Actual	YTD Budget - Original	YTD Budget Variance - Original
Operating Revenue						
Net Patient Service Revenue	2,309,048	1,969,249	339,800	14,816,168	14,141,507	674,661
Supplemental Revenue	2,280,922	2,280,922	0	15,966,457	15,966,457	0
Capitation Revenue	387,772	458,333	(70,561)	3,034,060	3,208,333	(174,273)
Managed Care Incentives	0	79,000	(79,000)	474,000	1,153,000	(679,000)
Grant Revenue	78,329	41,719	36,611	593,867	292,030	301,836
340B Pharmacy Program	118,026	233,333	(115,308)	1,478,441	1,633,333	(154,892)
MOU & Other Income	306,981	282,138	24,843	1,192,969	1,104,638	88,331
Total Operating Revenue	5,481,079	5,344,695	136,384	37,555,963	37,499,299	56,663
Expenditures						
Salaries & Wages	1,772,303	2,467,909	695,605	12,227,075	17,275,360	5,048,285
Employee Benefits	1,031,297	1,339,783	308,486	6,242,752	9,378,475	3,135,723
Professional Fees	388,752	541,653	152,901	3,752,922	3,791,568	38,646
Purchased Services	234,221	267,577	33,356	1,782,412	1,873,039	90,627
Supplies	166,449	160,577	(5,871)	1,334,527	1,124,042	(210,485)
Depreciation	56,999	53,608	(3,391)	429,447	375,255	(54,193)
Interest	1,192	1,219	27	9,522	8,531	(991)
Office Expense	1,381	1,667	285	10,363	11,667	1,304
Dues, Subscription & Fees	246,090	127,119	(118,971)	1,061,533	889,832	(171,701)
Repairs & Maintenance	64,746	65,525	779	459,768	458,675	(1,093)
Telephone & Internet	12,752	20,599	7,847	101,975	144,194	42,219
Advertising & Promotions	972	5,024	4,051	14,662	35,165	20,503
Travel & Training	31,995	33,162	1,167	305,194	232,131	(73,063)
Insurance	39,401	35,120	(4,280)	285,227	245,843	(39,384)
Utilities	122,442	130,577	8,135	852,630	914,039	61,409
Rent	106,388	116,226	9,838	771,258	813,579	42,321
Miscellaneous	34,095	33,864	(232)	322,644	237,046	(85,598)
Total Expenditures	4,311,475	5,401,206	1,089,732	29,963,911	37,808,440	7,844,529
Net Income(Loss)	1,169,604	(56,512)	1,226,116	7,592,051	(309,141)	7,901,192

CAPITAL LINK FQHC FINANCIAL BENCHMARKS VS SJ HEALTH

DATA SUMMARY	CAPITAL LINK TARGET	2023 NATIONAL MEDIAN	2023 CALIFORNIA MEDIAN	SJ HEALTH FYTD FY25 (UNAUDITED)	SJ HEALTH FYTD FY26
FINANCIAL HEALTH					
1 **Operating Margin** As a % of Operating Revenue	**>3%**	4%	5%	10.1%	**20.2%**
2 **Bottom Line Margin** As a % of Operating Revenue	**>3%**	6%	6%	10.1%	**20.2%**
3 **Days Cash on Hand**	**>60 Days**	105	129	259	**232**
4 **Days in Net Patient Receivables**	**<45 Days**	36	39	37	**27**
5 **Personnel-Related Expense (PRE)** As a % of Operating Revenue	**<70%**	69%	72%	72%	**64%**